

RAYMOND J. FABIUS, MD, FAAP, FACPE

8 Frog Hollow Drive
Newtown Square, PA 19073

(Cell) 610-322-2565
(Work) 610-639-7002

PROFILE

PHYSICIAN EXECUTIVE WITH LEADERSHIP EXPERIENCE IN AN EXTRAORDINARY VARIETY OF MEDICAL MANAGEMENT AREAS INCLUDING OPERATIONS, NETWORK MANAGEMENT, PATIENT MANAGEMENT, QUALITY MANAGEMENT, DISEASE MANAGEMENT, NATIONAL ACCOUNTS, OCCUPATIONAL MEDICINE, EMERGENCY PREPAREDNESS, WORKER PRODUCTIVITY, WELLNESS AND HEALTH PROMOTION, TRAVEL MEDICINE, WEB-BASED HEALTH CONTENT DELIVERY AND MEDICAL DATA WAREHOUSING. CHARISMATIC AND VISIONARY WITH EXCELLENT ORGANIZATIONAL SKILLS AND A RECORD OF ACCOMPLISHMENTS BUILT ON AN ABILITY TO CREATE RELATIONSHIPS, PRODUCE RESULTS AND GENERATE BOTTOM LINE GROWTH. POSSESSES EXCELLENT INTERPERSONAL COMMUNICATION SKILLS WITH A PROVEN ABILITY TO CAPTIVATE AUDIENCES AS WELL AS PUBLISH ARTICLES, BOOK CHAPTERS AND BOOKS. DEMONSTRATED ABILITY TO WORK AND MANAGE WITHIN THE MOST SOPHISTICATED EMPLOYER SPACES SUCH AS GE, FORTUNE 100 CLIENTS AND INTERNATIONAL CONSULTANCY FIRMS. RAYMOND J. FABIUS IS A PHYSICIAN EXECUTIVE WHO HAS SERVED IN ACADEMICS, PRIVATE PRACTICE, MANAGED CARE, THE HEALTH INSURANCE INDUSTRY, E-HEALTH, CORPORATE HEALTH (GE), WITHIN THE PROVIDER VENDOR SPACE WITH I-TRAX, CHD MERIDIAN (AMEX: DMX) AND WALGREENS (WAG) AND MOST RECENTLY IN HEALTH ANALYTIC WITH THOMSON REUTERS (TRI).

PROFESSIONAL EXPERIENCE

Thomson Reuters Healthcare

January 2010 to present

Principal

Charged with both corporate and healthcare divisional responsibilities including crisis management, emergency preparedness, thought leadership, business strategy, new product development, client relationship enhancement, marketing and sales, medical management analytics and consultation. Some highlights of this tenure are writing a textbook on population health, meeting with white house and congressional staff on health reform, developing the Workforce Wellness Index(TM) and providing keynote presentation at the Nation Business Group on Health and The World Healthcare Congress. Additionally this position has allowed for frequent interaction with the country's largest employers, health plans, hospital systems and pharmaceutical companies assisting them as they analyze, interpret and act on the data provided.

Ab3Health LLC

December 2008 to present

Chief Medical Officer

Established to provide consulting and implementation services to large and mid-size employers as well as health plans and administrators. The focus is on medical operations, health care delivery, quality care, population health management, and health and productivity.

HealthNEXT

January 2009 to present

Co-founder with Dixon Thayer (<http://www.ab3resources.com>)

Established to provide consulting and implementation services to self-insured employers interested in becoming benchmark "Culture of Health" organizations. By doing so these companies enjoy lower health care costs and greater workforce productivity creating a competitive advantage in the marketplace.

Walgreens Health & Wellness

May 2008 to January 2010

Strategic Advisor to the President

Providing guidance to leadership related to product development, product implementation, and interface with key clients and industry sector. Represents Walgreens at organizational forums and conferences. Led development of enterprise solution for population health efforts.

I-trax CHD Meridian

2005 – 2008

President & Chief Medical Officer

Responsible for the Strategy, Research, New Product Development and Clinical Management for the leading provider of outsourced workplace health centers in the US. I-trax had a clinical community of over 1500 clinicians serving nearly 300 workplace health centers for nearly 100 blue chip clients when it was purchased by Walgreens. After joining the leadership team, the company enjoyed annualized revenue growth of approximately 20% and a quadrupling of its stock price at sale. (AMEX:DMX)

General Electric

2002 – 2005

Global Medical Leader

Led a network of 240 on-site medical clinics mostly associated with manufacturing sites in 29 countries and Puerto Rico. These sites saw 1 million ambulatory visits annually and were manned by more than 600 clinicians.

Responsibilities included execution of executive health, regulatory compliance and occupational medical surveillance, travel care, emergency preparedness, quality management, preventive health, eHealth and global initiatives to support the more than 330,000 employees and their families worldwide.

Aetna US Healthcare, Blue Bell, Pennsylvania

1996 – 2002

At the time, the largest health insurance company in the United States providing a full spectrum of managed care, indemnity, group life and disability insurance products serving over 19 million members with revenues in excess of \$20 billion.

Senior Corporate Medical Director of Aetna e-Health Activities

September 2000 – August 2002

Integrated the diverse efforts of medical management, data warehousing and web-based activities into products such as Provider Website and IntelliHealth.

- Executive Sponsor of Aetna Navigator, to be launched January 2001, with interventional tool set to provide an entertaining member experience and guidance to obtain all their healthcare carrier has to offer.
- Participated in February 2001 launch of MedUnite Bi-coastal Pilot as sole physician contributor. This project provided a virtual network for hundreds of doctors in California, New York and Connecticut and allowed for Web-based transactions across seven large payers.
- Clinical leader of US Quality Algorithms, the Aetna wholly-owned subsidiary with a \$35 million budget and four tetra bytes of information.

Chief Medical Officer of IntelliHealth

January 2000 – August 2002

Provided clinical leadership to award-winning health content website with over one million unique viewers monthly, and over 400 content distribution partners.

- Recorded highest month of viewship during tenure (March, 2000)
- Received second Webby Award – People's Choice (May, 2000)
- Responsible for founding membership in HI Ethics and spearheaded effort to achieve substantial compliance to "Principles of HI Ethics." (Nov, 2000)

Senior Corporate Medical Director of National Account

January 1997 – September 2000

Provided clinical leadership to the team of reporting national accounts medical directors and more than 1,000 employees dedicated to serving the plan sponsor constituency.

- Year of greatest revenue, profit and membership was recorded during tenure (1999).
- Visited more than 100 national account clients and 50 consulting houses annually.

- Participated in over 100 finals presentations including the successful sales to AT &T, Lucent Technologies, Microsoft, Nordstorm, and Citigroup.

Senior Corporate Medical Director – AT&T/Lucent Dedicated Unit

1995 – 2000

Responsible for all aspects of medical delivery for this “healthplan inside a healthplan”

- Unit grew from 65,000 members across seven states serving one plan sponsor to nearly 400,000 members across 38 states serving four plan sponsors.
- Performance exceeded contractual targets resulting in an additional year’s worth premium pay out in the first three years of the unit’s existence.

US Healthcare

1990 – 1996

A national leader in managed healthcare, highly regarded for its high quality, cost-effective, consumer-oriented services. Sold to Aetna for \$9 billion in 1996 at that point it was serving more than 4 million members in 12 states and the District of Columbia.

Vice President-Corporate Medical Director-Managed Care Coordinators

1990 – 1996

Provided medical direction to this Aetna Us Healthcare subsidiary, which provides benefit administration assistance to multiple-state and national business clients, including coordination of health care coverage across a national network of managed care entities.

- Developed HMO Assessment Program that was a precursor and a contributing effort to the NCQA accreditation process.

Vice President – Corporate Quality Assessment Medical Director

1995

Spearheaded all quality improvement activities including successful Full NCQA Accreditation of several HMO plans, the early development of our Credentialing Verification Organization and enhancing our member survey and chart audit efforts.

Vice President – Corporate Disease Management Medical Director

1994

Created disease management programming by coordinating data warehouse efforts to identify populations of patients, medical management approaches to assist these patients with better access to care and quality management measurements of the impacts of such intervention. Launched disease management programs directed at asthmas and diabetes.

Vice President – Corporate Patient Management Medical Director

1993

Responsibilities included pre-certification/admission, utilization review, case management, national centers of excellence and transplantation program, and retrospective review.

Vice President- Regional Medical Director

1990 – 1992

Responsibilities included provider network support, regional quality and patient management, and marketing and sales presentations.

CIGNA

1987 – 1990

CIGNA is a Fortune 100 company that provides clients around the globe with world-class insurance, healthcare, and financial services. CIGNA covers 12 million healthcare lives, serves 6 million people through their retirement programs and works with 21,000 companies to provide valuable benefits for their employees.

Medical Director of CIGNA Healthplan of Pennsylvania

1987 – 1990

Created Philadelphia-based health plan. Initiated development of network, credentialing process, utilization management, quality improvement programming and staff, hiring, training, and development.

Drexel Hill Pediatrics

1981 – 1990

A highly regarded eight-doctor pediatric practice serving over 16,000 children in West Philadelphia and its suburban areas.

President and Lead Physician

1987 – 1990

Practice demonstrated consistent growth throughout tenure with greater revenue, profitability, and patient base year over year.

Practicing Pediatrician

1981 – 1987

Participated as primary care provider in commercial HMO, Medicaid HMO, PPO, and employer self-insured arrangements.

Hahnemann Medical College

1980 – 1981

Associate Director of Outpatient Pediatric Care and Director of Outpatient Pediatric Teaching Program at Hahnemann Medical Affiliate, Episcopal Hospital

EDUCATION

SIX SIGMA, GREEN BELT CERTIFIED (GE)

CPE, Certified Physician Executive, American College of Physician Executives (ACPE)

FACPE, Fellow, American College of Physician Executives (ACPE) 1996

Board Certification in Medical Management (ACPE)

FAAP, Fellow of American Academy of Pediatrics

Board Certification in Pediatrics

Pediatric Residency at Children's Hospital of Los Angeles

MD Hahnemann Medical College

Temple University Honors College

BOARD APPOINTMENTS

iMedica – April 2009 to present

Integrated Electronic Medical Record and Practice Management Software Company leveraging artificial intelligence to ease the documentation process for medical providers

The American College of Physician Executives 2005-2008

Elected to serve this organization of nearly 10,000 clinical leaders. Participated in strategy sessions to provide long term guidance. Most passionate about extending the College's influence beyond the provider space and beyond domestic borders.

i-Trax (AMEX:DMX)

As president and CMO had a seat on the board of this publicly traded company. Provided strategic direction and periodic health care delivery updates of the organization.

PROFESSIONAL AFFILIATIONS AND LEADERSHIP

American College of Physician Executives

A group of more than 12,000 physician members who directly influence the path of healthcare in America. The College's members are physician executives with management or administrative

responsibilities in hospitals, group practices, manages care, government, universities, the military, and industry.

- **Served on the Board of Directors 2005 to 2008**
- **Board of Fellows 2003-2005** – responsible for reviewing the applications for fellowship and nominating worthy candidates
- **Received Distinguished Fellowship** (joining a group of less than 50 honored members) Spring 2003 having been recognized for the highest levels of training, knowledge and contributions to both the practice of medicine and management and having advanced the profession of medical management through personal leadership and achievement.
- **Recipient of the 2001 Literary Achievement Award** for writing and editing the best book in the field of medical management that year – **Total Care Management: A Physician Executive's Guide to Medical management for the 21st Century.**
- Faculty member having taught course work in patient management, disease management, practical informatics, quality management, outcomes management and the history of managed care.
- Multiple forum leader and participant in areas such as health care delivery, serving corporation medical directors, and the future of health care.

National Committee for Quality Assurance (NCQA)

- Member of the Wellness & Health Promotion Advisory Group 2007
- Member of the Bridges to Excellence Depression Recognition Program Physician Advisory Committee 2005-2006
- HEDIS Respiratory Measurement Advisory Panel 2003 to 2005
- HEDIS Behavioral Health Measurement Advisory Panel 2002 to 2003
- Co-chair Bridges to Excellence Heart Stroke Recognition Program Physician Advisory Committee 2003
- Member of Standards Committee 1996-2002
 - Refined present 60+ standards used to accredit HMOs and POS Products.
 - Helped to conceive present standards used to evaluate MBHOs and PPO products
- Served as Chairman Reviewer of HMO and POS Health Plans 1999-2001

Disease Management Association of America

- Outstanding Article for 2007 Award
- Physician Advisory Panel

Health Education Resource Organization (HERO)

- Appointed to the Think Tank 2007

Institute of Health & Productivity Management

- Supplier & Vendor Advisory Council

American College of Occupational & Environmental Medicine

- Health & Productivity Workgroup
- Health & Productivity Course Faculty

Drexel Medical School Distinguished Alumni Award 2007

Utilization Review Accreditation Committee (URAC)

- Serves on eHealth Website Accreditation Workgroup 2002-present
- Participant on Patient Safety Advisory Workgroup 2004

Health Internet Ethics (HI Ethics)

- Served as vice president of organization 2001-2002
- Developed ethical standards for eHealth Industry which led to website accreditation program

American Academy of Family Practice (AAFP)

- Served on National Task Force Six – Pay for Performance 2004

Disease Management Journal

- Serves on Editorial Board 2002- present